



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - Sale 35(2021)

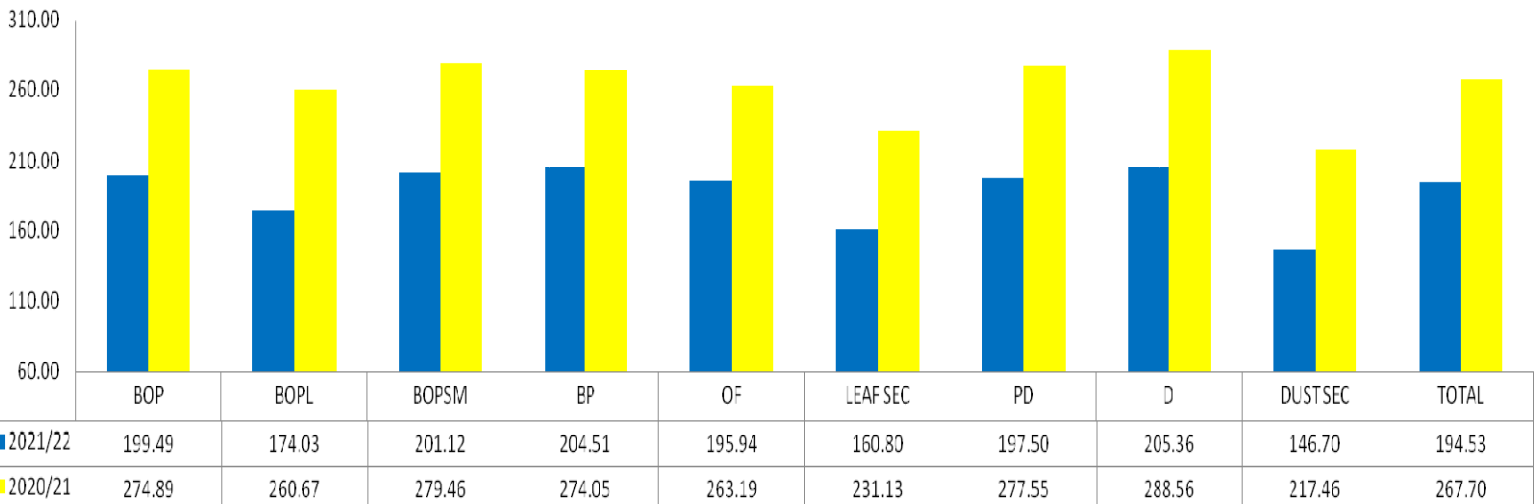
Market Report	
LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed good demand. * Good liquoring varieties were steady. * Cleaner mediums sold around last. Remainder irregular. 	<ul style="list-style-type: none"> * Market witnessed good demand. * Good and best sorts sold irregular around last. * Remainder tended easier following quality.

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> * TCPL : Active. * HUL : Operated. * WI : Active on liquoring sorts. * Internals : Fair support. 	<ul style="list-style-type: none"> * TCPL : Active. * HUL : Active. * WI : Active on liquoring sorts. * Internals : Fair support.

AUCTION AVERAGES												
	2021/22			2020/21			2019/20			UPTO Sale 35		
	Sale 35	Sale 34	+/-	Sale 35	Sale 34	+/-	Sale 35	Sale 34	+/-	2021/22	2020/21	2019/20
LEAF	172.83	170.41	2.43	284.66	288.34	-3.68	151.01	151.45	-0.44	195.76	152.74	152.67
DUST	171.43	171.39	0.04	299.61	314.29	-14.68	164.09	166.22	-2.13	191.69	155.70	170.42
TOTAL	172.37	170.73	1.64	289.90	298.04	-8.14	155.37	156.13	-0.76	194.53	153.72	158.41

GTAC AUCTION AVERAGES										
SALE		28	29	30	31	32	33	34	35	
LEAF	2021/22	193.00	182.91	180.30	175.47	175.10	175.62	170.41	172.8.	
	2020/21	277.62	276.06	276.06	288.97	292.20	290.58	288.34	248.66	
DUST	2021/22	202.27	185.41	180.74	176.24	169.75	169.45	171.39	171.43	
	2020/21	288.19	286.00	286.00	288.84	310.11	306.23	314.29	299.61	
TOTAL	2021/22	195.69	183.69	180.80	175.70	173.47	173.49	170.73	172.37	
	2020/21	281.70	279.70	279.70	288.92	298.28	296.34	298.04	289.90	

GTAC Grade Wise Averages Upto Sale 35



OFFER / SOLD QUANTITY & AVERAGE PRICE (2020/21)

	THIS SALE				LAST SALE				UPTO Sale 35			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	2884394.8	2255011.6	180.27	22%	3349364.8	2534055.1	176.63	24%	47794554.9	33774344.8	201.05	29%
FANNINGS	984302.2	682539.6	174.20	31%	1234909.4	850629.6	170.32	31%	15479658.0	9977803.7	195.94	36%
LEAF SEC.	501159.4	444546.2	133.04	11%	489495.4	421691.8	133.18	14%	5685080.1	4346595.7	154.30	24%
LEAF TOTAL	4369856.4	3382097.4	172.83	23%	5073769.6	3806376.5	170.41	25%	68959293.0	48098744.2	195.76	30%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	1752966.9	1268287.7	185.67	28%	1993439.5	1495205.9	183.27	25%	27033588.1	17107089.5	201.63	37%
DUST SEC.	547235.7	403803.2	126.72	26%	521155.0	399335.1	126.92	23%	6215783.5	3777632.0	146.70	39%
DUST TOTAL	2300202.6	1672090.9	171.43	27%	2514594.5	1894541.0	171.39	25%	33249371.6	20884721.50	191.69	37%
TOTAL	6670058.9	5054188.3	172.37	24%	7588364.1	5700917.5	170.73	25%	102208664.5	68983465.70	194.53	33%

OFFER / SOLD QUANTITY & AVERAGE PRICE

LEAF	THIS SALE				LAST SALE				UPTO Sale 35			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021/22	4369856.4	3382097.4	172.83	23%	5073769.6	3806376.5	170.41	25%	68959293.0	48098744.2	195.76	30%
2020/21	3065284.2	2499877.3	284.66	18%	3240187.7	2487390.9	288.34	23%	36990982.5	30792676.9	266.33	17%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021/22	2300202.6	1672090.9	171.43	27%	2514594.5	1894541.0	171.39	25%	33249371.6	20884721.5	191.69	37%
2020/21	1606206.8	1348584.0	299.61	16%	1675952.5	1484934.4	314.29	11%	19480220.9	16779976.2	270.21	14%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021/22	6670058.9	5054188.3	172.37	24%	7588364.1	5700917.5	170.73	25%	102208664.5	68983465.7	194.53	33%
2020/21	4671491.0	3848461.3	289.90	18%	4916140.2	3972325.3	298.04	19%	56471203.4	47572653.1	267.70	16%

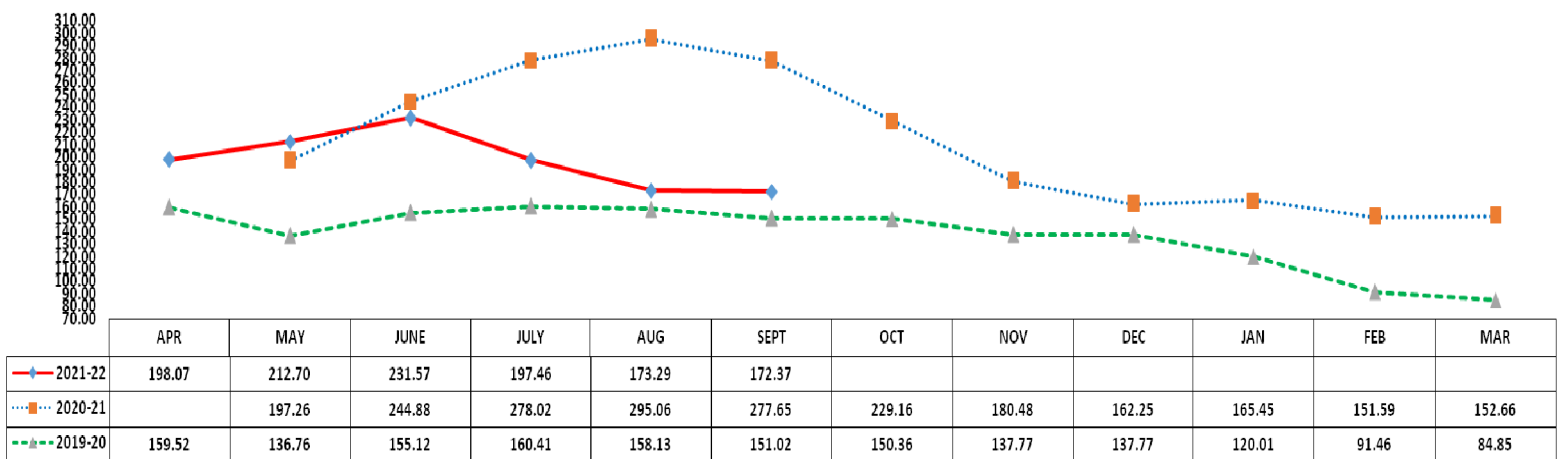
PRICE RANGE

% OF TEAS SOLD	LEAF						DUST				
	2021/22		UP TO Sale 35			2021/22		UP TO Sale 35			
	Sale 35	Sale 34	2021/22	2020/21	2019/20	Sale 35	Sale 34	2021/22	2020/21	2019/20	
BELOW 100	0.04	0.21	0.05	0.25	2.35	0.78	0.15	0.20	1.71	3.39	
BETWEEN 100.00-119.99	6.69	6.59	2.20	0.96	21.74	9.71	3.91	4.37	1.30	16.35	
BETWEEN 120.00-139.99	21.69	19.75	9.76	1.68	25.62	27.17	12.62	13.78	1.63	26.29	
BETWEEN 140.00-159.99	23.38	25.22	17.00	2.35	14.79	16.96	15.38	15.51	1.80	14.02	
BETWEEN 160.00-179.99	13.93	17.78	17.58	2.59	10.55	9.65	15.20	14.75	2.36	10.43	
BETWEEN 180.00-199.99	9.37	8.87	13.04	2.68	7.55	5.53	12.41	11.86	4.43	8.08	
BETWEEN 200.00-219.99	7.49	5.83	11.87	5.75	7.10	6.82	10.70	10.39	7.47	7.82	
BETWEEN 220.00-239.99	4.17	4.00	8.22	10.23	5.19	8.63	8.20	8.23	10.37	10.19	
BETWEEN 240.00-259.99	4.76	4.12	5.99	15.51	2.47	3.68	5.80	5.63	13.78	3.01	
BETWEEN 260.00-279.99	2.72	2.18	4.01	20.91	1.19	4.14	4.43	4.41	12.29	0.34	
BETWEEN 280.00-299.99	3.25	2.86	3.61	11.25	0.58	4.24	4.55	4.52	9.12	0.07	
300 AND ABOVE	2.52	2.60	6.67	25.85	0.87	2.71	6.65	6.34	33.72	0.00	

FUTURE FRESH OFFERING (IN PACKAGES)

SALE NO	THIS YEAR-2021			LAST YEAR-2020			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
36	37594	14973	52567	49254	23016	72270	-11660	-8043	-19703
37	37648	13426	51074	42756	15447	58203	-5108	-2021	-7129
38	47576	17664	65240	53183	21973	75156	-5607	-4309	-9916
TOTAL	122818	46063	168881	145193	60436	205629	-22375	-14373	-36748

GTAC Monthly Price Movement



* Please note August 2021-22 Price is calculated on Sale 35 Only

GTAC BUYING (ALL TEAS) FOR THE Sale 35

	CTC LEAF			DUST			TOTAL				
OFFER	43,69,856.4	Kgs		23,00,202.6	Kgs		66,70,059.0	Kgs			
SOLD	33,72,100.6	Kgs		16,68,449.1	Kgs		50,40,549.7	Kgs			
SOLD %	77%			73%			76%				
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	5,72,618.0	141.36	17%	TCPL	4,31,911.5	151.40	26%	TCPL	10,04,529.5	145.68	20%
HUL	4,68,869.6	169.53	14%	HUL	2,66,591.0	227.53	16%	HUL	7,35,460.6	190.55	15%
W.India	6,02,844.1	204.26	18%	W.India	1,06,903.5	156.92	6%	W.India	7,09,747.6	197.13	14%
WI.Pack	2,27,968.7	179.06	7%	WI.Pack	1,05,959.7	136.12	6%	WI.Pack	3,33,928.4	165.43	7%
N.India	6,46,627.5	183.45	19%	N.India	95,363.0	175.89	6%	N.India	7,41,990.5	182.48	15%
NI.Pack	1,94,654.8	163.79	6%	NI.Pack	1,40,742.5	175.69	8%	NI.Pack	3,35,397.3	168.78	7%
Packeteers	1,73,912.5	166.71	5%	Packeteers	42,888.7	134.12	3%	Packeteers	2,16,801.2	160.26	4%
C.India	56,117.1	153.41	2%	C.India	39,078.3	165.70	2%	C.India	95,195.4	158.46	2%
Exports	91,781.0	175.52	3%	Exports	2,61,139.2	177.55	16%	Exports	3,52,920.2	177.02	7%
Local	3,14,490.4	165.28	9%	Local	1,08,425.6	143.48	6%	Local	4,22,916.0	159.69	8%
S.India	13,824.8	209.05	0%	S.India	68,818.6	198.00	4%	S.India	82,643.4	199.85	2%
Others	8,392.1	127.88	0%	Others	627.5	202.00	0%	Others	9,019.6	133.04	0%
TOTAL	33,72,100.6	173.35		TOTAL	16,68,449.1	171.81		TOTAL	50,40,549.7	172.84	

ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 TO 35

MARK	2021-22			2020-21		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	1,39,052	387.75	2	1,11,629	423.53
Halmari	2	2,35,054	377.82	1	1,79,658	425.27
Gatoonga	3	3,53,618	365.41	5	2,71,015	407.46
Mokrung	4	1,85,299	362.99	3	1,77,497	415.05
DOOMURDULLUNG	5	1,85,310	351.42	4	1,65,097	407.74
Sotai	6	77,728	350.89	6	31,541	393.97
HAJUA	7	1,42,294	346.31	7	1,52,185	389.53
Gelakey	8	81,379	344.54	14	43,773	369.11
Silonibari	9	1,75,242	333.18	107	53,496	327.37
Kharikatia	10	3,43,834	331.47	63	1,24,977	338.67
Duflating	11	1,45,225	330.77	10	1,48,873	378.90
DUBBA	12	1,51,093	328.10	8	42,868	387.99
Khongea	13	1,82,342	326.01	58	1,98,161	343.49
Banamalie	14	82,179	323.95	16	58,046	366.47
Mohokutie	15	76,245	321.46	21	92,118	364.67
Salkathoni	16	3,49,603	320.27	13	2,20,296	373.94
Borjan	17	2,22,489	317.33	26	1,83,656	358.04
Hirajuli	18	1,76,395	316.15	51	1,07,736	345.15
Kotalgoorie	19	1,08,897	315.56	11	91,504	376.68
KHOOMTAIE	20	84,964	314.12	19	71,455	365.42
Majuli	21	3,86,967	312.45	22	2,33,742	363.78
KOOMTAI(B)	22	5,84,121	311.93	27	4,93,338	357.02
Deha	23	1,75,151	311.93	18	1,09,110	365.78
Borbam	24	2,36,048	310.35	89	74,874	330.26
Khona	25	90,355	308.18	443	1,60,493	251.80

* Above 30,000 Kgs